

- Launched in DC/MD/VA region in fall 2009, VIP expanded as a National Center at the Bolger Center in 2011.
- Expanded program to offer VIP START for companies wanting to enter the federal market and become procurement-ready. Original VIP program was re-named VIP GROW. VIP INTERNATIONAL launched successfully in March 2017.
- Funded by the MCCC Foundation, VIP is underwritten by private sponsors, SBA Cooperative Agreement, State of Maryland Grant, and is offered at NO COST to participants.
- 172 Members of Congress have had constituents participate in VIP and have been presented Congressional Citations 5 years and stage companies in business for 8 years with 16 employees.

## VIP GRADUATES ARE DIVERSIFIED

- Total of 971 VIP graduates from 45 States, plus D.C. and Guam; 727 from VIP GROW, 197 from VIP START, and 47 from VIP INTERNATIONAL
- Graduate companies from VIP GROW graduates increased their revenue by an average of 8% within their first year of graduation
- 82% said they changed the way they do business after graduating from VIP GROW
- 85% of the VIP GROW Graduates are still in business 10 or more years
- 5 of the 2016 SBA Small Business Person of the Year Award Winners are VIP GROW Graduates
- 4 of the 7 SDVOSB/VOSB winners of the Centers for Medicare & Medicaid Services SPARC contract are VIP GROW Graduates
- Over 1/3 of the VA VECTOR winners are VIP Graduates
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# VIP Testimonials

"One of the most important things we can do is help [veterans] find opportunities in the business community. As a member of the Chamber's Foundation, we have established VIP to help veterans find opportunities in the business community. The Federal Government has committed to contracting with Veteran-owned businesses. It is timely that the Chamber's Foundation established VIP to train and qualify Veteran-owned businesses to compete for these procurement opportunities."

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